

Appendix A
Drug Industry Lobbying by Year (1998-2003)

Company	2003	2002	2001	2000	1999	1998
Abbott Laboratories	\$3,720,000	\$2,600,000	\$2,980,000	\$4,840,000	\$6,789,000	\$1,877,147
Actelion	200,000	100,000	-	-	-	-
Advance PCS†	260,000	-	-	-	-	-
Agouron Pharmaceuticals	-	-	-	94,600	64,000	40,000
Allergan	300,000	200,000	300,000	90,000	400,000	370,000
Alpharma	123,500	-	10,000	-	-	-
Amgen	2,740,000	2,940,000	3,080,000	2,680,000	3,440,600	2,360,000
ANDRX Pharmaceuticals	-	90,000	140,000	-	-	-
Anesta	-	-	-	-	20,000	60,000
Antigenics	-	10,000	-	-	-	-
Apotex	65,000	85,000	50,000	-	-	-
Astra Merck	-	-	-	-	-	216,000
AstraZeneca	1,520,000	1,160,000	470,000	640,000	220,000	1,020,000
Athersys Inc.†	220,000	-	-	-	-	-
AVANT Immunotherapies†‡	80,000	-	-	-	-	-
Aventis Pasteur	860,000	720,000	460,000	-	40,000	-
Aventis Pharmaceuticals	2,570,712	2,440,000	2,600,000	1,560,000	310,000	-
Barr Laboratories	960,000	1,120,000	840,000	120,000	180,000	234,721
Bavarian Nordic	120,000	-	-	-	-	-
Baxter International	2,100,000	1,882,209	2,200,000	2,480,000	1,720,000	960,000
Bayer Corp. ‡	1,600,000	1,582,067	1,418,125	1,336,775	1,109,918	540,000
Becton, Dickinson and Co.	1,028,165	962,909	540,906	1,042,713	650,000	620,000
Berlex Laboratories	-	172,500	-	-	-	-
BioAdvance	40,000	-	-	-	-	-
Biocatalytics Inc.	40,000	-	-	-	-	-
Bio Marin Pharmaceutical	80,000	10,000	-	-	-	-
Biogen‡	792,980	764,568	350,000	460,000	166,000	100,000
Biotech Research and Develop. Corp.	162,500	-	-	137,500	21,000	22,000
Biotechnology Industry Organization (BIO)	4,260,000	3,540,000	3,506,000	2,857,000	2,558,796	1,703,990
Biovail Corp. International	60,000	20,000	40,000	20,000	50,000	200,000
Boehringer Ingelheim	120,000	120,000	120,000	120,000	60,000	40,000
Boston Scientific‡	320,000	240,000	240,000	230,000	160,000	20,000
Bristol-Myers Squibb	5,320,000	4,900,000	4,860,000	4,660,000	3,620,000	2,820,579

Company	2003	2002	2001	2000	1999	1998
California Healthcare Institute	640,000	440,000	540,000	400,000	400,000	460,000
Cancer Vax	40,000	40,000	-	-	-	-
Cardinal Health†	220,000	-	-	-	-	-
Caremark††	103,562	-	-	-	-	-
Celgene††	40,000	-	-	-	-	-
Cell Therapeutics‡	120,000	40,000	40,000	100,000	120,000	120,000
Centocor	-	-	-	-	280,000	140,000
Cephalon	200,000	220,000	80,000	100,000	100,000	140,000
Chiron Corporation‡	80,000	-	-	-	-	-
Coalition for a Competitive Pharmaceutical Market	80,000	-	-	-	-	-
Connaught Laboratories	-	-	-	-	200,000	200,000
Consumer Healthcare Products Assn.	220,000	200,000	220,000	340,000	460,000	820,000
Cook Group	140,000	120,000	10,000	130,000	220,000	215,000
Coulter Pharmaceutical	-	-	-	-	-	60,000
Council on Radionuclides and Radiopharmaceuticals	-	-	-	260,000	280,000	240,000
Diversa Corporation†	120,000	-	-	-	-	-
DuPont Merck Pharmaceuticals	-	-	-	-	40,000	-
DuPont Pharmaceuticals	-	-	120,000	200,000	400,000	350,000
Duramed Pharmaceuticals	-	-	-	10,000	-	-
DynPort Vaccine Co.	40,000	-	-	-	-	-
Eli Lilly and Co.	4,760,000	6,800,000	6,500,000	5,300,000	4,130,000	5,160,000
Elusys	86,000	86,500	40,000	150,000	-	-
EntreMed Inc.	170,000	-	-	-	-	-
Eon Laboratories	30,000	40,000	20,000	-	-	-
Express Scripts	200,000	-	-	-	-	-
Fedn. of Amer. Soc. for Expermnt. Bio.	-	-	-	70,000	320,000	270,000
Fred Hutchinson Cancer Research Center†	80,000	-	-	-	-	-
Genaissance Pharmaceuticals	-	40,000	-	-	-	-
Genentech	1,180,000	1,460,000	1,280,000	1,240,000	1,040,000	1,060,000
Generic Pharmaceutical Assn. (GPhA)	540,000	360,000	480,000	540,000	340,000	290,000
Genzyme	1,500,000	1,120,000	920,000	1,000,000	760,000	589,000
Gilead Sciences	200,000	-	-	-	-	-

Company	2003	2002	2001	2000	1999	1998
GlaxoSmithKline	4,950,000	4,100,000	4,000,000	3,127,000	2,739,116	3,120,000
Guidant Corporation†	480,000	-	-	-	-	-
Guilford Pharmaceuticals‡	60,580	60,488	-	-	-	-
Healthcare Distribution Management Association	140,000	240,000	-	-	-	-
Healthcare Leadership Council†	1,080,000	-	-	-	-	-
Hematech	50,000	-	-	-	-	-
Hoechst Marion Roussel, AGc	-	-	-	20,000	785,000	60,000
Hoffmann-La Roche	3,201,693	2,569,810	2,977,938	2,422,095	1,911,620	1,678,000
Hollis Eden Pharmaceuticals	350,000	-	-	-	-	-
Human Genome Sciences	720,000	300,000	240,000	-	-	-
ICN Pharmaceuticals	-	-	100,000	10,000	40,000	160,000
IDEC Pharmaceuticals	120,000	80,000	-	-	-	-
ILEX Oncology	40,000	120,000	-	-	-	-
Immunex	-	180,000	300,000	220,000	200,000	160,000
IMS Health	80,000	80,000	120,000	-	-	-
Incyte Genomics	-	40,000	-	-	-	-
Indigo Medical	-	-	-	-	140,000	-
IVAX	340,000	280,000	220,000	-	-	-
Johnson & Johnson	4,340,000	3,723,160	3,240,000	2,780,000	1,560,000	1,580,000
Kensey Nash	-	-	-	20,000	10,000	20,000
Knoll Pharmaceutical	-	-	-	60,000	80,000	-
Kos Pharmaceuticals Inc. ‡	80,000	-	-	-	-	-
Mallinckrodt Group	-	-	10,000	60,000	120,000	120,000
McKesson HBOC‡	200,000	200,000	100,000	80,000	60,000	40,000
Medco Health Solutions	595,000	-	-	-	-	-
Medco Containment	-	-	-	-	20,000	41,728
Medeva Pharmaceuticals	-	-	10,000	40,000	-	-
Medtronic†	640,000	-	-	-	-	-
Merck & Co.	7,460,000	7,330,294	6,200,000	5,840,000	5,320,000	5,000,000
Michigan Biotechnology Institute	-	-	-	1,560,000	270,000	185,000
Millennium Pharmaceuticals Inc. ‡	920,000	1,120,000	1,120,000	-	-	-
Mylan Laboratories‡	160,000	90,000	20,000	10,000	35,000	90,000
National Assn. of Pharm. Manufctrs.	-	-	20,000	40,000	100,000	80,000

Company	2003	2002	2001	2000	1999	1998
National Pharmaceutical Alliance	-	-	-	30,000	240,000	200,000
National Wholesale Druggists' Assn.	-	-	-	40,000	120,000	100,000
Neopharm	-	24,000	40,000	20,000	40,000	40,000
Novartis Pharmaceuticals	2,953,706	3,440,000	2,600,000	2,700,000	1,780,000	1,160,000
Novopharm USA	-	-	-	40,000	60,000	60,000
Onconova Therapeutics†	165,000	-	-	-	-	-
Organon	-	-	-	-	162,340	-
Ortho Biotech	280,000	70,000	200,000	-	-	-
Perrigo	-	-	-	-	40,000	100,000
Pfizer	3,720,000	3,600,000	3,570,000	3,440,000	3,830,000	8,000,000
Pharmaceutical Care Management Association†	480,000	-	-	-	-	-
Pharmaceutical Research and Manufacturers of America	16,040,000	14,260,000	11,280,000	7,480,000	5,020,000	3,120,000
Pharmacia	220,000	1,351,580	1,337,840	3,782,960	3,910,400	2,442,980
PharmaFab	80,000	15,000	-	-	-	-
Pharmanex	-	-	-	-	120,000	180,000
Procter & Gamble	2,792,611	2,823,472	2,956,713	3,541,724	2,960,000	3,180,000
Psychemedics	-	40,000	58,000	162,500	140,000	201,000
Purdue Pharma	1,100,000	430,000	260,000	-	-	-
Quintiles	-	40,000	-	-	-	-
Quorex	-	80,000	-	-	-	-
Ranbaxy	200,000	200,000	-	-	-	-
Roche Diagnostics†	380,000	-	-	-	-	-
Rhone-Poulenc Rorer	-	-	-	-	360,000	1,220,000
Sanofi-Synthelabo Inc.	450,000	-	-	-	-	-
Savient Pharmaceuticals	62,500	395,000	-	-	-	-
Schering-Plough	1,850,000	1,840,000	1,680,000	7,940,000	9,231,000	4,268,000
Seniors Coalition†	5,270,000	-	-	-	-	-
Sepracor	-	-	60,000	520,000	40,000	-
Serono Laboratories	180,000	50,000	180,000	590,000	280,000	80,000
Sidmak Laboratories	-	-	20,000	-	-	-
Sigma Tau Pharmaceuticals	20,000	100,000	122,059	-	-	-
60 Plus Association†	320,000	-	-	-	-	-
SmithKline Beecham	-	-	-	2,860,000	2,600,000	2,680,000
Solvay Pharmaceuticals	80,000	-	-	-	-	-

Company	2003	2002	2001	2000	1999	1998
SuperGen	40,000	20,000	-	-	-	-
Taro Pharmaceuticals	-	-	20,000	-	-	-
Teva Pharmaceuticals USA	1,140,000	620,000	60,000	-	-	-
Theragenics	515,000	300,000	20,000	20,000	20,000	-
Thermedics	-	-	-	-	20,000	40,000
Transkaryotic Therapies	-	-	20,000	110,000	-	140,000
United Seniors Association†	297,838	-	-	-	-	-
V.I. Technologies	-	20,000	-	-	-	-
Warner-Lambert	-	-	-	-	2,240,000	1,980,000
Watson Laboratories	480,000	400,000	420,000	-	-	-
Wyeth	3,000,000	4,134,375	3,880,000	4,417,551	2,665,743	2,350,000
Totals	\$108,576,347	\$91,392,932	\$81,997,581	\$87,192,418	\$79,939,533	\$67,195,145

Source: Public Citizen analysis of lobby disclosure reports filed with the Secretary of the Senate and Clerk of the House, 1998-2003.

† Company lobbying expenditures prior to 2003 not included in previous editions of Public Citizen's *The Other Drug War*.

‡ Total spending based on an estimate because firm's complete report(s) for the second half of 2003 has not yet been posted by the U.S. Senate Office of Public Records (<http://sopr.senate.gov/>).

Appendix B
HMOs and Health Plans Lobbying on
Medicare Modernization Act, 2003*

Company	2003 Lobbying \$
Aegon	\$320,000
Aetna	2,923,839
American Association of Health Plans (AAHP)	5,840,000
American Specialty Health†	40,000
Amerigroup	180,000
Anthem Blue Cross Blue Shield	520,000
Anthem Health Plans of Virginia	120,000
Aon	40,000
Assurant	620,000
Blue Cross Blue Shield Association	8,140,000
Blue Cross Blue Shield of Florida	620,000
Blue Cross Blue Shield of Minnesota	34,100
Blue Cross Blue Shield of Tennessee	40,000
Cigna	1,980,000
Conseco	200,000
Elder Plan	82,000
First Health	550,000
Group Health Cooperative	180,000
Group Health Inc.	80,000
Guardian Life Insurance	120,000
Health Insurance Association of America (HIAA)	2,490,000
Health Net	200,000
Health Plan of Nevada	34,000
Horizon Blue Cross Blue Shield of New Jersey	120,000
Humana	440,000
Kaiser Foundation Health Plan Inc.	780,000
OSF Healthcare Systems	180,000

Company	2003 Lobbying \$
Oxford Health Plans	254,365
PacifiCare	1,425,000
SCAN Health Plan	360,000
Sentara Healthcare	20,000
Sierra Health Services	80,000
Tufts HMO	60,000
United Health Group	1,320,000
UPMC Health System	400,000
Wausau Benefits	50,000
Wellpoint	1,470,000
TOTAL	\$32,313,304

Source: Public Citizen analysis of 2003 lobby disclosure reports filed with the Secretary of the Senate and Clerk of the House.

*Includes lobbying totals only for HMOs and Health Plans that are members of America's Health Plans trade association and that lobbied on Medicare issues.

‡ Total spending based on an estimate because firm's complete report(s) for the second half of 2003 has not yet been posted by the U.S. Senate Office of Public Records (<http://sopr.senate.gov/>).